

Kiernan Group Holdings, Inc. (KGH) is a woman owned, small business with the mission to **educate, engage, and empower** individuals and communities to prepare for, react to, and recover from active threat and hazard events. Our team consists of experts, analysts, and advisors that understand the importance of approaching preparedness with grace and clear communication to support organizations for when the ordinary day turns extraordinary.

KGH operates at the intersection of fear and fact, a place where our team navigated to after training thousands of individuals across the United States and her Territories in developing a Preparedness Mindset. Our core capabilities center on preparing clients in all settings and developing innovative means for overcoming emerging threats.

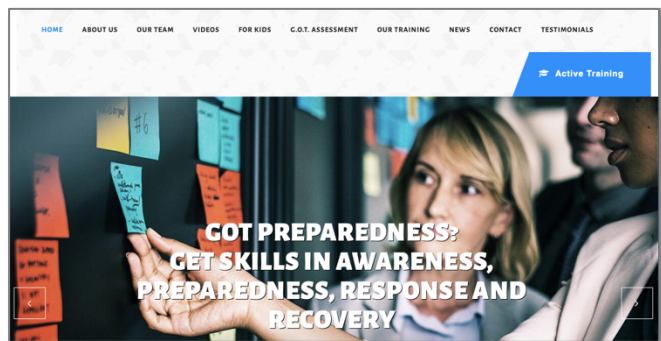
CORE CAPABILITIES OVERVIEW

- Comprehensive Preparedness – Training and Compliance
- Robust Analysis – Data and Intelligence
- Emerging Technology Innovation Center™
- Crafty Bastards®

Comprehensive Preparedness: Training & Compliance

Through the G.O.T. Preparedness® methodology, the KGH team employs a balanced approach, rooted in quantitative analysis and qualitative evidence, to develop comprehensive plans, policies, procedures, and training and exercise programs that bring organizations into compliance and help to protect our communities. Our holistic process starts with a Preparedness Review (PR) that assesses the policies, procedures and on-site layout and security for an organization and then

uses a risk-based framework to prioritize mitigation and training recommendations. The information gained from the PR then informs the focus and type of in-person training and exercises delivered by our team of experienced instructor-practitioners. Because we believe that preparedness is a mindset and requires practice, the in-person training is paired with online training modules that can be continually revisited. Our method:



- Addresses unique organizational needs and culture,
- Fosters a culture of engagement,
- Focuses on education rather than a single threaded tactical approach, and
- Transcends environments.

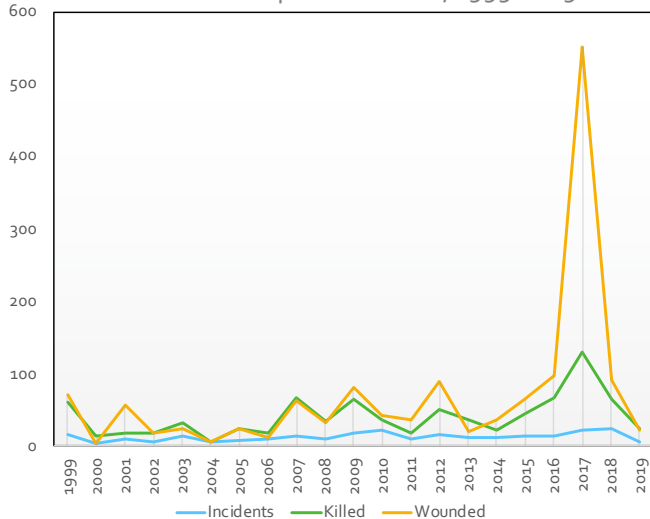
We currently offer the following trainings: active threat/shooter, workplace violence and de-escalation. However, we have the instructors and academic curriculum building expertise and breadth to tailor and to develop customized trainings beyond these core offerings.

Analysis

At KGH, we believe strongly in underpinning our efforts with robust analysis rooted in quantitative data. Our analytical team maintains several different proprietary databases in addition to conducting in-depth analysis on federally and

academically sponsored databases. We regularly conduct analysis on the threat environment for clients across sectors and support them in understanding data and trends within a larger framework for training and decision-making.

Victim Casualty & Incident Rate of Active Shooters in Workplace Violence, 1999-2019



Emerging Technology Innovation Center™

After witnessing a critical gap in the identification and vetting of emerging technologies, KGH created the ETIC to meet industry needs and to support clients in countering the dynamic threat landscape. The ETIC facilitates a clear dialogue on requirements between clients and developers and serves as an evaluation center to assess the effectiveness and applicability of technologies before they are presented or delivered for use to our clients. The ETIC serves classified and commercial clients and engages developers of solutions of all technology readiness levels (TRLs) Our more recent focuses include: Counter-UAS, Cutting Edge Communication for Emergency Management, Facial Recognition

Capabilities, and Tools for Determining Adversarial Probing.

Furciferi Versuti® - “Crafty Bastards”

“Crafty Bastards” is a highly specialized analytical process exclusively created by KGH to provide multidisciplinary problem solving and tailored solutions for the world’s most complex current and emerging threats and challenges. KGH’s Crafty Bastards Workshops (CBW) restructure these complex problems and identify opportunities for innovation. During the CBW process, our skilled team:



- Frames the problem and traditional solutions/approaches,
- Convenes subject matter experts across disciplines and perspectives,
- Facilitates a workshop to engage in disruptive learning and to identify alternative solutions; and
- Extracts strategic, actionable recommendations and innovative solutions.

Federal and State Certifications

- Woman-Owned Small Business
- Virginia, Florida, Missouri

Contracting Vehicles

- GSA Schedule *GS-07F-166GA*
- Subcontractor Access: PACTS II, DHS IESS

Awards



American Security Today – ASTORS Platinum Award for Homeland Security Consulting

